



FOR IMMEDIATE RELEASE

DSC Dredge, LLC Joins Forces with Dragflow S.r.l. to Expand Product Lines

RESERVE, LOUISIANA –

DRAGFLOW is a world player in solid pumping solutions with over 25 years' experience in manufacturing heavy duty pumps and complete dredging equipment. DRAGFLOW is focused on the continuous development of its design and manufacturing activities for dredging, mining and industrial sectors.

DSC is a global leader in the dredge manufacturing industry, engineering superior customized dredging solutions to meet specific application needs, while continuing to exceed customer expectations. DSC specializes in customizing dredging equipment to meet the exact requirements of our clients' unique applications.

In 2018, DSC and DRAGFLOW began discussing how each company could complement the others product lines, basically filling the gaps in each other's portfolio. It quickly became evident that opportunities exist for these similar companies to offer the widest range of dredging solutions to the industry through a partnership arrangement. Their discussions led both companies to identify great benefits through shared manufacturing efforts to support each other's products closer to the home of dredging equipment end users.

DSC's President/CEO Bob Wetta commented "there is no overlap in our product lines and this partnership will allow DSC to offer high quality dredging equipment to our customers that we didn't have available from our current product lines. And being able to cooperate in the manufacturing of DRAGFLOW equipment will help reduce some of the transportation costs in providing competitively priced high-quality dredging equipment."

--more--

DSC Dredge, LLC Corporate

156 Airport Road - Reserve, LA 70084 USA
+ 01 (985) 479-1355 - dredge@dscdredge.com

DRAGFLOW S.r.l.

Via Paesa 46048 – Roverbella (MN) Italy
+39 0376 1685400 - info@dragflow.it



DSC Dredge, LLC Joins Forces with Dragflow.../ADD1

William J. "Bill" Wetta, Senior Vice President and Chief Technology Officer visited DRAGFLOW headquarters in Verona, Italy in April and toured the Engineering Department, assembly process area and testing sites. He also visited their manufacturing sites. Bill Wetta said, "During my visit to DRAGFLOW, I was impressed by the business and technical knowledge of the Masotti family and their modern manufacturing facility. I believe our companies' products and philosophies complement each other and I look forward to a successful and mutually beneficial business venture."

"By partnering, DSC and DRAGFLOW create the strength needed to offer customers the world's widest dredging solutions portfolio. With a consolidated presence in the US and Europe, DSC and DRAGFLOW will represent an important reference point in the dredging and mining market" commented Maurizio Masotti, founder of DRAGFLOW. "From the operational point of view, the possibility of mutually utilizing the respective headquarters will be a great advantage to better serve our customers, which often require products with very fast delivery times; Furthermore, this will provide us with an undoubted advantage in terms of after-sales service: We will join forces to offer our customers prompt assistance. In fact, more and more often the role of those who produce such complex equipment does not end with the sale. Our advice to the client goes from the design phase to the predictive maintenance phase" added Masotti.

By joining forces together, DSC and DRAGFLOW will offer the widest range of dredgers on the market. Collectively the companies will meet the needs of clientele particularly attentive to quality and performance: this is the goal set by DSC Dredge and DRAGFLOW. Thus, from the ambition to supply the widest market product portfolio, a new partnership was born, representing an absolute novelty in the world of dredging equipment. Two companies, known for the tenacity and reliability of their dredgers, have decided to share not only their knowledge, but also their production bases. Both manufacturers are highly regarded for their R&D team and for their commitment to fulfill customers' needs, creating customized dredging solutions.

--more--

DSC Dredge, LLC Corporate

156 Airport Road - Reserve, LA 70084 USA
+ 01 (985) 479-1355 - dredge@dscdredge.com

DRAGFLOW S.r.l.

Via Paesa 46048 - Roverbella (MN) Italy
+39 0376 1685400 - info@dragflow.it



DSC Dredge, LLC Joins Forces with Dragflow.../ADD2

The expansion of dredging equipment available through a single source from two reputable dredge builders is the obvious and right choice. Both DSC and DRAGFLOW are in complete alignment based on their business models, culture and commitment to the dredging industry. Significant similarities of both companies are: family owned businesses, regard engineering as a core value, problem solvers, high quality, believe in partnering with their clients, highly regard relationships, believe in strong after the sale support and have an open-minded culture. "We like to think of ourselves as solutionists here at DSC and I have found that DRAGFLOW applies the same type of thinking," commented Bob Wetta.

#

Photo Cutline: (IMG3295)

Left to right: Maurizio Masotti, Dragflow President and owner with William J. "Bill" Wetta, DSC Dredge Senior Vice President and Chief Technology Officer.